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LERA Maine Meeting
JULY 21, 2008

Innovative Collective Bargaining Strategies – The Harvard Experience: *How an Interest-Based Bargaining Approach has succeeded in Sustaining and Strengthening the Labor-Management Partnership between Harvard University and the Harvard Union of Clerical and Technical Workers.*

The lead team members of the Harvard University Union/Management negotiating team will outline the history of their bargaining and how it evolved its use of IBB techniques to create a stable relationship for ongoing negotiations. They will describe how a specific issue raised during bargaining was processed through each phase of negotiations to a final agreement. The team will also discuss rough spots in these negotiations and “lessons learned.” They will explain the training they received prior to negotiations and the depth of participation from both bargaining unit members and managerial employees.

WHEN: July 21, 2008

WHERE: Abromson Center University of Southern Maine, Room 110 [park in rear]

TIME: 11:30 AM - 12:30 PM. Lunch
12:15 PM - 3:00 PM Program, Q&A

Mail check for \$30 made out to LERA-Maine to
John Alfano, 5 Libby Drive, Biddeford 04005
Confirm - jalfano1@maine.rr.com

Space is limited - reserve early!